Tradehold Limited

("Tradehold" or "the company" or "the group")

(Registration number 1970/009054/06)

JSE share code: TDH ISIN: ZAE000152658

Interim Consolidated Unaudited Financial Statements for the Six Months to 31 August 2013

Tradehold Limited is an investment holding company listed on the Main Board of

the JSE. At 31 August 2013, its business consisted of an 85% interest in the

property-owning Moorgarth group of companies and an indirect holding through

Reward Investments Limited, of 71% in the two operating Reward LLP's, an asset

backed, short-term lending business. These businesses are all UK-based. By far

the largest investment is in Moorgarth which manages a  $\diamondsuit$ 51,5 million portfolio

of unencumbered retail, commercial and industrial buildings.

Although trading conditions did not change materially in the period under review, Tradehold produced a substantially improved set of financial results.

Revenue increased 23% to  $\diamondsuit$ 5,8 million and the group achieved a trading profit

for the period of  $\diamondsuit$ 2,9 million (2012:  $\diamondsuit$ 2,2 million). Exceptional items contributed  $\diamondsuit$ 1,3 million to produce a net profit for the six months of  $\diamondsuit$ 4,0

million (2012:  $\diamondsuit$ 1,0 million). Moorgarth reported an operating profit of  $\diamondsuit$ 1,4

million (2012:  $\diamondsuit$ 1,3 million) to earn a net profit of  $\diamondsuit$ 0,1 million (2012:  $\diamondsuit$ 0,7

 $\phi$ 0,4 million in the corresponding six months.

Business environment

In the period under review the recovery of the British economy gathered pace,

although there are doubts as to its sustainability. This is mainly due to the

many uncertainties that persist in the Eurozone where debt default by  $\operatorname{certain}$ 

members remains a constant threat. In contrast with the accent in Britain over

the past few years of austerity measures in response to the country's heavy indebtedness, there are now signs that the UK government's fiscal policy is becoming more flexible and more growth-oriented. Investment, however, is still

below the level that would support growth in the long term.  $\ensuremath{\mathsf{GDP}}$  is expected to

increase from 0,2% in 2012 to 1,0% in 2013. With inflation at 2,7%, however,

the country continues to experience negative growth, a situation expected to

persist beyond 2014. Interest rates have been at historical lows for several

years now. Also unchanged is the attitude of banks which remain highly risk-

averse, despite efforts by the government to encourage lending. Money  $\operatorname{remained}$ 

tight and trading conditions continued to be demanding.

#### Moorgarth

The recovery noticeable in the economy has also produced greater confidence in

real estate markets across the UK. Management continued to manage aggressively

the group's existing portfolio and at the end of the reporting period was in

discussion with prospective clients in respect of all the vacant space in its

buildings. Moorgarth did not acquire any new properties in the six months to

end August but continued its search for high-yielding, well-located quality shopping centres with established tenant bases. Management also continued its

strategy of clearing the portfolio of smaller properties with limited potential

to enhance value.

A disturbing tendency developing in the market as a whole is that rentals are

not increasing in line with the upturn in the value of properties, thereby negatively influencing yields. However, Moorgarth was able to achieve an annualised return for the period of 5,5% which is in line with the IPD All Property Index.

Moorgarth remains ungeared in terms of external funding and continues to have access to group funds.

### Reward

The two operating units of Reward Investments Limited - Reward Capital and Reward Commercial Finance - continued to benefit from prevailing market conditions. Tradehold, which funds their operations via a ◆12 million loan,

indirectly holds 71% in the two units. They focus on short-term, assetbacked

loans to small and medium-sized businesses and on invoice-discounting facilities to similar businesses respectively. Reward Capital is the dominant

player of the two.

Together the two units achieved an operating profit of  $\diamondsuit1,5$  million (2012:  $\diamondsuit1,0$  million). No bad debt was incurred. The company remains highly vigilant of clients defaulting on payments and risk management is treated as a high priority.

Comments on the results Exceptional items are:

(♠'million) Unaudited Unaudited Audited

6 months 6 months 12

months

|   | to 31/08/13 | to 31/08/12 | to |
|---|-------------|-------------|----|
| 28/02/13                                  |             |             |    |
| - Fair-value gain/(loss) on               |             |             |    |
| financial assets at fair                  |             |             |    |
| value through profit and loss             | 1,3         | (1,1)       |    |
| 2,8                                       |             | (0.1)       |    |
| - Legal and professional expenses         | _           | (0,1)       |    |
| —<br>———————————————————————————————————— | 1 2         | (1 0)       |    |
| Total                                     | 1,3         | (1,2)       |    |
| 2,8                                       |             |             |    |

### Dividend

The board has decided not to declare an interim dividend.

### Outlook

Moorgarth has weathered the past few years extremely well. It continues to upgrade the quality of its portfolio and manages to restrict vacant space in

its properties to manageable levels. It is well positioned with adequate access

to capital, to benefit from the opportunities coming to market with the gradual

resurgence of the British economy. We believe it has the potential to improve

on the results achieved in the first six months, during the second half of the  $% \left( 1\right) =\left( 1\right) +\left( 1\right) +\left($ 

year.

We remain convinced of the very considerable potential of Reward which, in an

environment of restricted lending by the banks, is creating a niche for itself

to occupy successfully in a risk - averse debt funding market that is likely to

continue for a number of years.

This general forecast has not been reviewed nor reported on by the company's auditors.

## Accounting policy

The consolidated interim financial information is prepared in accordance with

the requirements of the JSE Limited Listings Requirements for interim reports

and the requirements of the Companies Act of South Africa, Act 71 of 2008. The JSE Limited Listings Requirements require interim reports to be prepared

in accordance with the framework concepts, the measurement and recognition requirements of International Financial Reporting Standards (IFRS), the  ${\tt SAICA}$ 

Financial Reporting Guides as issued by the Accounting Practices Committee and

must also, as a minimum, contain the information required by IAS 34 Interim Financial Reporting.

The accounting policies adopted are consistent with those of the previous financial year except as described below.

The following new IFRSs and/or IFRICs were effective for the first time for this interim period from 1 January 2013:

- Amendment to IFRS 7, Disclosures - Offsetting Financial Assets and Financial  $\$ 

Liabilities

- IFRS 10, Consolidated Financial Statements
- IFRS 11, Joint Arrangements
- IFRS 12, Disclosure of Interests in Other Entities
- IFRS 13, Fair Value Measurement
- Amendments to IAS 1 Presentation of Items of Other Comprehensive Income
- Revised IAS 28, Investments in Associates and Joint Ventures

There was no material impact on the interim financial statements identified based on management's assessment of these standards.

Taxes on income in the interim period are accrued using the tax rate that would

be applicable to the expected total annual profit or loss.

# Preparation of financial results

The preparation of the financial results was supervised by the group financial

director, Cornus Moore, B Com. These results have not been audited nor have they been reviewed by the group's auditors, PricewaterhouseCoopers Inc.

### Reporting currency

Items included in the consolidated interim financial information of each of the  $\ensuremath{\mathsf{E}}$ 

group's entities are measured using the currency of the primary economic environment in which each of the entities operate (the 'functional currency').

The consolidated annual financial statements are presented in Pound Sterling.

CH Wiese C Moore Chairman Director

### Malta

24 October 2013

## Directors and administration

Executive directors: CH Wiese, C Moore and TA Vaughan

Non-executive directors: MJ Roberts, C Stassen, HRW Troskie and JD Wiese Independent non-executive directors: MJ Roberts, C Stassen and HRW Troskie Company secretary: JF Pienaar

Transfer secretary: Computershare Investor Services (Pty) Ltd Sponsor: Bravura Equity Services (Pty) Ltd

### STATEMENT OF COMPREHENSIVE INCOME

|                   | Unaudited   | Unaudited   |           |
|-------------------|-------------|-------------|-----------|
| Audited           | 6 months to | 6 months to | 12 months |
| to                |             |             |           |
| ( <b>�'</b> 000)  | 31/08/13    | 31/08/12    |           |
| 28/02/13          |             |             |           |
| Revenue           | 5 795       | 4 719       | 10        |
| 095               |             |             |           |
| Trading profit    | 2 892       | 2 201       | 3         |
| 561               |             |             |           |
| Exceptional items | 1 288       | (1 167)     | 2         |
| 823               |             |             |           |

| Operating profit 384   | 4      | 180  | 1     | 034   | 6   |
|--|--------|------|-------|-------|-----|
| Finance income 257   |        | 51   |       | 191   |     |
| Finance cost (63)  |        | (34) |       | (25)  |     |
| Profit before taxation 578   | 4      | 197  | 1     | 200   | 6   |
| Taxation<br>84   |        | 221  |       | 151   |     |
| Profit for the period 494  | 3      | 976  | 1     | 049   | 6   |
| Other comprehensive income<br>Currency translation differences<br>(47) |        | -    |       | -     |     |
| Total comprehensive income for the period 447                          | d 3    | 976  | 1     | 049   | 6   |
| Profit attributable to: Owners of the parent                           | 3      | 666  |       | 757   | 6   |
| 527  | 5      |      |       |       | Ü   |
| Non-controlling interest (33)  |        | 310  |       | 292   |     |
| 494  | 3      | 976  | 1     | 049   | 6   |
| Total comprehensive income attributable t                              |        |      |       |       |     |
| Owners of the parent 480   | 3      | 666  |       | 757   | 6   |
| Non-controlling interest (33)  |        | 310  |       | 292   |     |
|  | 3      | 976  | 1     | 049   | 6   |
| 447 Earnings per share (pence): basic and dil                          | Luted  |      |       |       |     |
| - basic 4,7  |        | 2,6  |       | 0,5   |     |
| - headline earnings  |        | 2,6  |       | 0,2   |     |
| 6,4 Number of shares for calculation of                                |        |      |       |       |     |
| earnings per share ('000)<br>476                                       | 138    | 567  | 138   | 394   | 138 |
| STATEMENT OF FINANCIAL POSITION  |        |      |       |       |     |
|  | Jnaud: | ited | Unaud | ited  |     |
| Audited (�'000)  | 31/0   | 8/13 | 31/0  | 08/12 |     |
| 28/02/13   |        | 616  |       |       | Г1  |
| Non-current assets<br>900  |        |      | 54    | 875   | 51  |
| Investment properties 341  | 46     | 506  | 49    | 198   | 46  |
| Property, plant and equipment 524                                      | 5      | 449  | 5     | 644   | 5   |
| Deferred taxation  |        | 27   |       | 25    |     |
| Financial assets   |        | 634  |       | 8     |     |
| Current assets   | 54     | 396  | 45    | 877   | 51  |
| 136 Financial assets   | 10     | 346  | 6     | 301   | 10  |
| 238  |        |      |       |       |     |

| Trade and other receivables 714   | 14   | 477                                    | 11                                      | 715  | 10        |
|---|--|--|---|--|-----------|
| Inventories   |  | -                                      |   | 32   |           |
| Cash and cash equivalents   | 29   | 573                                    | 27                                      | 829  | 30        |
| Total assets 036  | 107  | 012                                    | 100                                     | 752  | 103       |
| Equity 793  | 97   | 039                                    | 88                                      | 397  | 93        |
| Ordinary shareholders' equity 465   | 96   | 631                                    | 87                                      | 730  | 93        |
| Non-controlling interest 328  |  | 408                                    |   | 667  |           |
| Non-current liabilities<br>88   |  | 51                                     |   | 51   |           |
| Preference share capital 51   |  | 51                                     |   | 51   |           |
| Deferred taxation 37  |  | -                                      |   | -  |           |
| Current liabilities 155   | 9  | 922                                    | 12                                      | 304  | 9         |
| Short-term borrowings 706   | 6  | 587                                    | 6                                       | 279  | 6         |
| Other current liabilities 449   | 3  | 335                                    | 6                                       | 025  | 2         |
| Total equity and liabilities 036  | 107  | 012                                    | 100                                     | 752  | 103       |
| STATEMENT OF CHANGES IN EQUITY  |  |  |   |  |           |
|   |  |  |   |  |           |
|   | Unaudi   | ted                                    | Unaud                                   | ited                                       |           |
| Audited   |  |  |   |  | 12 months |
| to<br>(�'000)   | 6 months   |  | 6 months                                |  | 12 months |
| to (�'000) 28/02/13 Balance at beginning of the period  | 6 months   | to                                     | 6 months                                | s to                                       | 12 months |
| to (*\psi\'000) 28/02/13 Balance at beginning of the period 213 Proceeds from ordinary share issue  | 6 months   | to<br>8/13                             | 6 months                                | s to<br>18/12                              |           |
| to (�'000) 28/02/13 Balance at beginning of the period 213  | 6 months 31/08   | to<br>8/13                             | 6 months                                | s to<br>18/12<br>213                       |           |
| to (�'000) 28/02/13 Balance at beginning of the period 213 Proceeds from ordinary share issue 133 Transactions with non-controlling   | 6 months 31/08 93                                      | to<br>3/13<br>793                      | 6 months<br>31/0<br>87                  | s to<br>18/12<br>213                       |           |
| to (�'000) 28/02/13 Balance at beginning of the period 213 Proceeds from ordinary share issue 133 Transactions with non-controlling shareholders  | 6 months 31/08 93 (eriod 3                             | to 3/13 793 - 230)                     | 6 months<br>31/0<br>87                  | 213<br>135                                 | 87        |
| to (�'000) 28/02/13 Balance at beginning of the period 213 Proceeds from ordinary share issue 133 Transactions with non-controlling shareholders - Total comprehensive income for the period  | 6 months 31/08 93  (eriod 3                            | to 3/13 793 - 230) 976                 | 6 months 31/0 87                        | 213<br>135                                 | 87        |
| to (*\psi\'000) 28/02/13 Balance at beginning of the period 213 Proceeds from ordinary share issue 133 Transactions with non-controlling shareholders - Total comprehensive income for the period 447 Distributions to equity holders - Balance at end of the period  | 6 months 31/08 93  (eriod 3                            | to 3/13 793 - 230) 976 500)            | 6 months 31/0 87                        | 213<br>135<br>-<br>049                     | 87        |
| to (*\psi\'000) 28/02/13 Balance at beginning of the period 213 Proceeds from ordinary share issue 133 Transactions with non-controlling shareholders - Total comprehensive income for the period 447 Distributions to equity holders - Balance at end of the period 793                                      | 6 months 31/08 93  (eriod 3                            | to 3/13 793 - 230) 976 500)            | 6 months 31/0 87                        | 213<br>135<br>-<br>049<br>-<br>397         | 87        |
| to (*\psi\'000) 28/02/13 Balance at beginning of the period 213 Proceeds from ordinary share issue 133 Transactions with non-controlling shareholders - Total comprehensive income for the period 447 Distributions to equity holders - Balance at end of the period 793                                      | 6 months 31/08 93  (eriod 3 (97)                       | to 8/13 793 - 230) 976 500) 039        | 6 months 31/0 87                        | 8/12<br>213<br>135<br>-<br>049<br>-<br>397 | 87        |
| to (�'000) 28/02/13 Balance at beginning of the period 213 Proceeds from ordinary share issue 133 Transactions with non-controlling shareholders - Total comprehensive income for the period 70 Distributions to equity holders - Balance at end of the period 793 STATEMENT OF CASH FLOWS                    | 6 months 31/08 93  (eriod 3 (97  Unaudi 6 months       | to 8/13 793 - 230) 976 500) 039        | 6 months 31/0 87  1 88  Unaud: 6 months | 8/12<br>213<br>135<br>-<br>049<br>-<br>397 | 6<br>93   |
| to (*\psi\'0000) 28/02/13 Balance at beginning of the period 213 Proceeds from ordinary share issue 133 Transactions with non-controlling shareholders - Total comprehensive income for the period 447 Distributions to equity holders - Balance at end of the period 793 STATEMENT OF CASH FLOWS  Audited to | 6 months 31/08 93  (eriod 3 (97  Unaudi 6 months 31/08 | to 3/13 793 - 230) 976 500) 039 ted to | 6 months 31/0 87  1 88  Unaud: 6 months | 213<br>135<br>-<br>049<br>-<br>397         | 6<br>93   |

| Cash flows utilised by investing activities 720)                           | (2 959)      | (12 224)    | (12       |
|--|--------------|-------------|-----------|
| Acquisition of investment properties 093)                                  | (208)        | (7 700)     | (8        |
| Acquisition of property, plant and eq (120)                                | uipment (37) | (60)        |           |
| Proceeds on disposal of investment pr                                      | operties -   | 494         |           |
| Reward loans issued 633)   | (19 562)     | (9 314)     | (20       |
| Reward loans repaid 632  | 16 282       | 4 352       | 15        |
| Other investment activities  | 566          | 4           |           |
| Net cash flow 004)   | (261)        | (10 981)    | (9        |
| Cash flows (utilised by)/from financing activities 238                     | (350)        | (187)       |           |
| Proceeds from ordinary share issue 133                                     | -            | 135         |           |
| Proceeds of borrowings   | -            | -           |           |
| Repayment of borrowings  | (120)        | (322)       |           |
| Transactions with non-controlling shareholders                             | (230)        | -           |           |
| Net decrease in cash and cash equival 766)                                 | ents (611)   | (11 168)    | (8        |
| Effects of exchange rate (47)  | -            | -           |           |
| Cash and cash equivalents at beginning of the period 997                   | .g<br>30 184 | 38 997      | 38        |
| Cash and cash equivalents at end of<br>the period<br>184                   | 29 573       | 27 829      | 30        |
| SUPPLEMENTARY INFORMATION  |              |             |           |
| Audited  | Unaudited    |             |           |
| to   | 6 months to  | 6 months to | 12 months |
| ( <b>◊</b> '000)<br>28/02/13   | 31/08/13     | 31/08/12    |           |
| 1. Depreciation for the period 333   | 154          | 153         |           |
| 2. Capital expenditure for the period 213                                  | 245          | 7 760       | 8         |
| 3. Calculation of headline earnings Profit attributable to owners of p 527 | earent 3 666 | 757         | 6         |
| (Surplus)/shortfall on revaluation of investment properties                | <u>-</u>     | (450)       | 2         |
| 800 Profit on disposal of investment p                                     | roperties -  | (44)        |           |
| (44) Non-controlling interest  | -            | 74          |           |
| (413)  |              |             |           |

| 870   | 3 666         | 337           | 8   |  |
|---|---------------|---------------|-----|--|
| Audited   | Unaudited     | Unaudited     |     |  |
| 28/02/13  | 31/08/13      | 31/08/12      |     |  |
| 4. Number of shares in issue (net of treasury shares) ('000)      | 138 567       | 138 567       | 138 |  |
| 5. Net asset value per share (pence) 67,5                         | 69 <b>,</b> 7 | 63,3          |     |  |
| 6. Financial assets Listed investments at fair value 657          | 7 946         | 4 489         | 6   |  |
| Unlisted investments at fair value 581                            | -             | 1 812         | 3   |  |
| Loans   | 3 034         | 8             |     |  |
| _   | 10 980        | 6 309         | 10  |  |
| <ul><li>238</li><li>7. Contingent liabilities</li><li>-</li></ul> | -             | -             |     |  |
| SEGMENTAL ANALYSIS Total  |               | Trading       |     |  |
| ( <b>�'</b> 000)  | Revenue       | profit/(loss) |     |  |
| assets Six months to 31 August 2013 (unaudite Property - retail   | ed)<br>1 860  | 1 378         | 38  |  |
| 722<br>- commercial   | 245           | 138           | 5   |  |
| 850 - offices   | 137           | (5)           | 4   |  |
| 128 - leisure   | 1 388         | 158           | 6   |  |
| 719<br>- other  | _             | (4)           | 1   |  |
| 027 Short-term lending  | 2 165         | 1 484         | 13  |  |
| 798<br>Treasury   | _             | (257)         | 36  |  |
| 768   | 5 795         | 2 892         | 107 |  |
| 012   | 0 730         | 2 052         | 107 |  |
| Six months to 31 August 2012 (unaudite Property - retail          | ed)<br>1 562  | 851           | 36  |  |
| 858 - commercial  | 275           | 767           | 7   |  |
| 883 - offices   | 181           | (15)          | 4   |  |
| 397 - leisure   | 1 381         | 154           | 7   |  |
| 226<br>Short-term lending   | 1 320         | 1 005         | 10  |  |
| 120<br>Treasury   | _             | (561)         | 34  |  |
| 268   | 4 719         | 2 201         | 100 |  |
| 752   |               |               |     |  |

| Twelve months to 28 February 2013 (audi | ted)   |       |    |
|---|--------|-------|----|
| Property - retail<br>732                | 3 288  | 11    | 36 |
| - commercial<br>817                     | 522    | (514) | 6  |
| - offices                               | 441    | (973) | 4  |
| - leisure                               | 2 833  | 1 119 | 6  |
| 750<br>- other<br>197                   | -      | (61)  |    |
| Short-term lending 820                  | 3 011  | 2 036 | 11 |
| Treasury<br>720                         | -      | 1 943 | 36 |
|   | 10 095 | 3 561 |    |
| 103 036                                 |        |       |    |