

## TRADEHOLD LIMITED

(Registration number: 1970/009054/06)

Incorporated in the Republic of South Africa

JSE Share code: TDH ISIN: ZAE000152658

("Tradehold" or "the Group")

## SUMMARY OF THE AUDITED CONSOLIDATED RESULTS OF THE TRADEHOLD GROUP FOR THE 12 MONTHS TO 28 FEBRUARY 2017 AND CASH DIVIDEND DISTRIBUTION

### KEY INFORMATION

- Total assets up 213% to £998 million
- Revenue 80% higher at £51.6 million
- Total profit attributable to shareholders up 210% to £44.3 million
- Core headline earnings per share increases 112% to 13.8 pence
- Net asset value per share 40% higher at 119.4 pence

Where in the past the bulk of Tradehold's property assets were held in the UK and elsewhere in Southern Africa, the acquisition of the Collins Group's South African portfolio of 152 mainly industrial buildings during the past financial year has changed that situation to the extent where the major part of its gross assets are now in South Africa. In addition to its property portfolios which represent the bulk of its assets, Tradehold also owns financial services businesses in the UK and in South Africa. It holds its property assets in the UK through a 100% interest in the Moorgarth Group; in Africa, through a 100% ownership of Tradehold Africa; and in South Africa through its 100% ownership of the Collins Group. Its financial services interests are vested in companies in the UK and in South Africa. In the UK it has, through Reward Finance Group, an indirect holding of 70% in the three operating Reward companies - Reward Capital, Reward Invoice Finance and Reward Trade Finance - while in South Africa it wholly owns the multi-faceted Mettle Investments.

### FINANCIAL PERFORMANCE

In the year to February 2017 Tradehold substantially increased the size of its business through the acquisition of the South African portfolio of the Collins Group after purchasing its property assets in the UK and Africa outside South Africa in the previous financial year. The results of the latest acquisition were integrated in Tradehold's results for the final two months of the financial year while the strong growth in its UK business further boosted its overall performance. During the reporting period total assets grew by 213% to £998 million from £319 million while revenue increased by 80% to £51.6 million (2016: £28.7 million). Total profit attributable to shareholders rose by 210% to £44.3 million (2016: £14.3 million). This includes a £27 million gain (2016: £4.6 million) in the fair-value adjustment of its investment properties. Despite an increase of almost 59 million in the number of shares in issue, core headline earnings per share as defined by the entity, increased 112% to 13.8 pence from 6.5 pence and net asset value per share increased by 40% to 119.4 pence from 85.1 pence.

### BUSINESS ENVIRONMENT

Brexit has brought considerable political and financial uncertainty to the UK. This will continue to impact the country's economy and thus also its property market although the latter has been stabilising in the months preceding year-end. The retail sector is one of those which have come under increasing pressure following a drop in consumer disposable income. While interest rates are expected to remain at their present record low levels for

the foreseeable future, the weakness of the pound, trading at up to 25% below its high in 2016, has prompted ongoing interest from foreign investors particularly in industrial and commercial properties.

Almost all of Africa is experiencing a slowdown in economic growth. The countries in which Tradehold is active, are no exception. For much of the reporting period Southern Africa found itself in the grip of a devastating drought which decimated crops. Its impact has been exacerbated by the continued slide in the prices of commodities, the mainstay of many African countries, putting considerable pressure on employment. However, towards the end of the reporting period the situation started to improve following abundant rains and a surge in commodity prices.

## PROPERTY

### Moorgarth

During the year Moorgarth has grown the value of its portfolio by £36 million to £174.2 million, or £218 million if its interest in joint ventures, which are not reflected in the balance sheet, are included. It acquired five new properties at a cost of £46.1 million, some of them in joint ventures with the long established South African Moolman Property Group. During the reporting period it grew turnover by 76% to £28.8 million and its contribution (net profit plus group interest) by 121% to £18.1 million.

Return on equity increased to 21.7% from 11.4%.

The strong growth in turnover was due largely to the full-year effect of the acquisition of the leading central London serviced-office provider, Ventia Ltd. Its operations have been fully integrated with those of Moorgarth's own The Boutique Workplace Company (TBWC). Together they now operate 31 business centres offering 3 500 work stations in London. TBWC has been able to capitalise on the uncertainty and volatility in the market as companies, unwilling to enter into long-term commitments, sought flexible solutions for their businesses, turning increasingly to serviced-office accommodation. In the light of this demand, Moorgarth is looking to expand its existing facilities in central London while also investigating the potential of serviced apartments in the same area. It is at present acquiring properties in the capital for the sole purpose of leasing these to TBWC for conversion to serviced-office space.

During the reporting period Moorgarth's central focus remained on growing asset value across the existing portfolio through the pro-active management of its properties. As part of the process it disposed of a number of smaller legacy properties above their 2016 book value to allow management to focus its energies on the major assets in the portfolio. New properties are only acquired if they offer substantial potential for value enhancement. Once part of the portfolio, such properties are aggressively managed to unlock their full potential, a process in which Moorgarth's property management division, established in the previous financial year, plays a crucial role. Lettings in the company's two regional shopping centres - The Market Place Shopping Centre in Bolton in the greater Manchester area and the Broad Street Mall in Reading near London - are at more than satisfactory levels in an environment in which occupiers, due to the suppressed retail environment, are able to drive very hard bargains. With its renovation virtually complete, The Market Place was independently valued at year-end at £68.2 million, a year-on-year increase of £11.9 million. The property was acquired several years ago for £24.9 million.

Of particular note this year has been Moorgarth's success in winning the Revo Gold Award for The Market Place. This is a national award for the best in class refurbishment of a shopping centre throughout the UK. The award focused on Moorgarth's innovation, commercial acumen and willingness to partner with the key stakeholder in Bolton. The scheme, which includes a 9 screen cinema and 6 restaurants on a heritage property, has been a catalyst for the regeneration of the town as a whole. Moorgarth's creative marketing campaign has won it three further awards during the year, once again against major institutional competition. These accolades have raised its profile enormously and demonstrate a new, refreshing, innovative and creative approach to asset management.

#### Tradehold Africa

The benefits of Tradehold Africa's acquisition of the Collins Group's property assets in certain neighbouring countries in Southern Africa became increasingly evident in the 12 months under review. With the acquisition also came the expertise of the Collins Group's team of professional property asset managers and developers, thereby reinforcing Tradehold's focus on proactive asset management and development.

The value of Tradehold Africa's portfolio, outside South Africa, increased from £62.8 million to £119.3 million while its contribution to total group profits escalated from £1.4 million to £8.7 million.

A strong focus remained during the year on Tradehold Africa's operations in Namibia which the group intends listing on the Namibian Stock Exchange once the local portfolio of mainly retail and commercial properties reaches a size justifying such a step.

The Dunes Mall, a major retail centre in Walvis Bay co-owned with South Africa's Atterbury Group, is due for completion in October while a regional shopping centre of equal size in Rundu in the north is trading well after opening its doors in the previous financial year. At the same time Tradehold Africa has several projects under construction in the capital, Windhoek, in conjunction with Safland, its Namibian development partner.

In Maputo in Mozambique the group's major residential development was completed at a cost of US\$45 million and handed to its major long-term tenants, the US Embassy and the oil-exploration company Anadarko. Also in the capital Tradehold acquired, in a strategic alliance with Atterbury, 75% of a company owning a warehouse near the city's airport leased on a ten-year contract to British American Tobacco (BAT). A retail centre in the northern port city of Pemba which will be anchored by Shoprite, is expected to be completed during the present calendar year. A strategic decision was taken to delay the construction of a shopping centre in Beira which is also being undertaken as a joint venture with Atterbury, until such time as the country's economic outlook improves.

#### Collins Group

Towards the end of its financial year Tradehold acquired the Collins Group's South African property portfolio, as well as its property development and management business after earlier acquiring its UK and African portfolios. The contractual purchase price of R1.7 billion was settled by means of R60 million in cash and the issuing of 57.7 million new Tradehold shares at R28.73 per share. The purchase price at fair market value is R1.3 billion due to the market price of the Tradehold shares at the closing date of the

transaction of R22.40 per share. Valued at R8.3 billion with a net asset value of R1.7 billion, the diversified South African portfolio consists of 152 commercial, industrial and retail properties with a total gross lettable area (GLA) of 1,6 million square metres, occupied by mainly national tenants.

At year-end the vacancy rate was a low 0.8% of GLA.

The transaction offered Tradehold the opportunity to acquire an extensive portfolio of quality properties, together with a highly rated team of property asset managers and developers with a reputation built up over generations. It created a perfect fit for Tradehold in its stated objective of growing its balance sheet to the point where it could engage in major property transactions both here and in the UK.

## FINANCIAL SERVICES

### Reward

In the 12 months to February 2017, Reward continued to build on the success of previous years, with turnover increasing by 13.6% to £7.5 million while its net profit contribution to the group (net profit after minorities plus group interest) was 12% higher at £3.7 million (2016: £3.3 million). At year-end its total loan book had grown to £40 million from £32 million the previous year. The business consists of three operating units: Reward Capital, which focuses on short-term, asset-backed loans to smaller businesses, Reward Invoice Finance which offers bespoke invoicing-discounting facilities to similar-sized ones and Reward Trade Finance. During the reporting period there was an increasing focus on invoice financing which grew by 80% to £10.8 million. Reward is a solid business which is finding an increased demand for its services against the backdrop of continuing reticence by the banks to extend loan facilities to small and medium-sized businesses.

### Mettle

The various divisions of Cape-based Mettle Investments generated a net after-tax profit of £777 000 (2016: £785 000) which was 1% lower than in the previous year. This was due mainly to the fact that the recently established Mettle Solar, which specialises in solar power solutions in Southern Africa, still requires substantial capital investment to sustain its strong growth. Mettle Solar commissioned seven new projects during the year, four in Namibia and three in South Africa, to bring its total number of projects to 13. In the new financial year Mettle will continue to seek acquisition opportunities providing a strategic fit to further bolster its financial services offering.

## SHARE ISSUE

On 10 June 2016 Tradehold issued 1 189 730 shares to the former shareholders of Mettle, in settlement of the final deferred consideration owing by it in terms of the Mettle acquisition in 2014.

On 29 December 2016 and 20 February 2017 Tradehold issued 47 165 682 shares to various subscribers related to the Collins Group and its affiliates, in settlement of the consideration for the acquisition of the South African commercial property portfolio of the Collins Group and its affiliates. The assets acquired comprise investment properties valued at £480 million. In order to avoid a cross-holding resulting from the transaction, Tradehold repurchased 7 433 346 of its own shares from an acquired entity prior to the closing of the transaction, and issued 7 414 761 to the former beneficial

owner of the acquired entity.

#### ORDINARY SHARE CASH DIVIDEND

Notice is hereby given that the Directors have declared a gross cash dividend of 10 cents per Ordinary Share (2016: 6.5 cents) on 23 May 2017. The dividend will reduce Tradehold's stated capital.

The distribution constitutes a foreign dividend as defined in section 1 of the Income Tax Act ("ITA") and is a dividend for purposes of dividends tax ("DT"), since the shares are listed on the JSE Limited.

An exemption from DT is provided for in the ITA in respect of foreign dividends paid to a South African company and to a non-resident to the extent that it is paid in respect of listed shares, provided certain administrative procedures are complied with.

The ITA further provides for an exemption from income tax in respect of foreign dividends received or accrued in respect of listed shares.

In terms of the ITA, DT of 20% has been withheld for those shareholders who are not exempt from DT. Shareholders who are not exempt from DT will therefore receive a net dividend of 8 cents per Ordinary Share.

Tradehold has 247 092 926 Ordinary Shares in issue.

Tradehold Limited's income tax reference number is 9725/126/71/9.

The salient dates for the dividend will be as follows:

|                                    |                         |
|------------------------------------|-------------------------|
| Declaration date                   | Tuesday, 23 May 2017    |
| Last date to trade cum dividend    | Tuesday, 20 June 2017   |
| Date trading commences ex dividend | Wednesday, 21 June 2017 |
| Record date                        | Friday, 23 June 2017    |
| Date of payment to shareholders    | Monday, 26 June 2017    |

Share certificates may not be dematerialised or rematerialised between Wednesday, 21 June 2017, and Friday, 23 June 2017, both days inclusive.

#### COMMENTS ON THE RESULTS

The acquisition of the South African portfolio of the Collins Group during the financial year resulted in a provisional gain on business combination of £16.5 million, mainly due to the decrease in the company share price from the agreed consideration share price of ZAR28.73 to the closing date share price of ZAR22.40.

| (£'million)                  | Audited<br>12 months<br>to 28/2/17 | Audited<br>12 months<br>to 29/02/16 |
|------------------------------|------------------------------------|-------------------------------------|
| Gain on business combination | 16 481                             | -                                   |

The results of the Collins Group have been incorporated in the Group results with effect from 23 December 2016.

#### OUTLOOK

Political and financial volatility are expected to continue if not escalate in the UK as the Brexit negotiations progress and the implications of the separation from the rest of the EU become increasingly clear. However, we are confident that Moorgarth is well positioned to cope with the changing environment. Our expanding serviced-office accommodation is playing an

increasingly important role in income generation while we expect to continue benefiting from management's entrepreneurial flair, supported by the Group's ready access to finance, in acquiring top-quality assets at highly competitive prices in a market characterised by investor uncertainty. At the same time the properties in Moorgarth's existing portfolio all still offer considerable potential for further value enhancement which are being actively pursued.

Although the economic slowdown in our Southern African markets has led to certain projects being temporarily placed on hold, we have the fullest confidence that with improving agricultural and mining conditions we shall be able to implement and add to our present development pipeline. At the same time we shall be placing a strong accent on developing and growing our newly acquired South African portfolio. As a board we are therefore confident that the Group will continue to provide an above-average return on investment, with our financial services divisions continuing to maintain its growth momentum.

Any reference to future financial performance included in this statement has not been reviewed and reported on by the Group's external auditors and does not constitute an earnings forecast.

#### POLICY ADOPTION FOR TRADING STATEMENTS

The Group has adopted net asset value per share as the measure for trading statements with effect from the 28 February 2017 financial year-end.

#### BASIS OF PRESENTATION AND ACCOUNTING POLICIES

The summary consolidated financial statements are prepared in accordance with the requirements of the JSE Listings Requirements for preliminary reports, and the requirements of the Companies Act, No 71 of 2008 (the "Companies Act") applicable to summary financial statements.

The JSE Listings Requirements require preliminary reports to be prepared in accordance with the framework concepts and the measurement and recognition requirements of International Financial Reporting Standards (IFRS) and the SAICA Financial Reporting Guides as issued by the Accounting Practices Committee and Financial Pronouncements as issued by the Financial Reporting Standards Council and to also, as a minimum, contain the information required by IAS 34 Interim Financial Reporting. The accounting policies applied in the preparation of the consolidated financial statements from which the summary consolidated financial statements were derived, are in terms of IFRS and are consistent with those accounting policies applied in the preparation of the previous consolidated annual financial statements.

The Group has adopted all new and amended accounting pronouncements issued by the International Accounting Standards Board that are effective for financial years commencing 1 March 2016. None of the new or amended accounting pronouncements that are effective for the financial year commencing 1 March 2016 had a material impact on the Group.

The Group's reportable segments reflect those components of the Group that are regularly reviewed by the chief executive officers and other senior executives who make strategic decisions (the chief operating decision maker).

Trading profit on the face of the statement of comprehensive income is the Group's operating result excluding fair value gains or losses on financial assets at fair value through profit or loss and impairment losses on

goodwill.

Core headline earnings exclude once-off and non-operating items. Management believes that it is a useful measure for shareholders of the Group's sustainable operating performance. However, this is not a defined term under IFRS and may not be comparable with similarly titled measures reported by other companies.

The directors of the Group take full responsibility for the preparation of this preliminary report.

#### AUDIT OPINION

These summary consolidated financial statements for the year ended 28 February 2017 have been audited by PricewaterhouseCoopers Inc., who expressed an unmodified opinion thereon. The auditor also expressed an unmodified opinion on the annual financial statements from which these summary consolidated financial statements were derived.

A copy of the auditor's report on the summary consolidated financial statements and of the auditor's report on the annual consolidated financial statements are available for inspection at the Group's registered office, together with the financial statements identified in the respective auditor's reports.

The auditor's report does not necessarily report on all of the information contained in this announcement. Shareholders are therefore advised that in order to obtain a full understanding of the nature of the auditor's engagement they should obtain a copy of the auditor's report together with the accompanying financial information from the Group's registered office.

#### PREPARATION OF FINANCIAL RESULTS

The preparation of the financial results was supervised by the Group financial director, Karen Nordier BAcc, BCompt Hons, CA(SA).

#### REPORTING CURRENCY

As the operations of most of Tradehold's subsidiaries are conducted in pound sterling and because of the distortion caused by the fluctuating value of the rand, the Group reports its results in the former currency.

#### CHANGES TO BOARD AND COMPANY SECRETARY

The following changes to the Tradehold board and company secretary occurred during the period under review:

- Mr FM ver Loren van Themaat resigned as company secretary and Mettle Corporate Finance Proprietary Limited was appointed as company secretary with effect from 12 September 2016; and
- Mr. KR Collins was appointed as a non-executive director with effect from 23 December 2016.

|           |             |
|-----------|-------------|
| C H Wiese | K L Nordier |
| Chairman  | Director    |

Malta  
23 May 2017

#### STATEMENT OF COMPREHENSIVE INCOME

Audited                      Audited

| (£'000)  | 12 months to<br>28/02/17 | 12 months to<br>29/02/16 |
|--|--------------------------|--------------------------|
| Revenue  | 51 554                   | 28 651                   |
| Trading profit   | 49 752                   | 16 080                   |
| Gain on business combination   | 16 481                   | -                        |
| Gain on disposal of investments  | 287                      | 24                       |
| Gain on disposal of financial assets   | -                        | 1 920                    |
| Fair value (loss)/gain through profit or loss                                | (419)                    | (237)                    |
| Operating profit   | 66 101                   | 17 787                   |
| Finance income   | 3 924                    | 3 600                    |
| Finance cost   | (16 089)                 | (6 684)                  |
| Profit from joint venture  | -                        | 197                      |
| Profit from associated companies   | 165                      | 381                      |
| Profit before taxation   | 54 101                   | 15 281                   |
| Taxation   | (4 444)                  | (638)                    |
| Profit for the year before non-controlling interest                          | 49 657                   | 14 643                   |
| Other comprehensive income   |                          |                          |
| Items that may be subsequently reclassified to profit or loss                |                          |                          |
| Net fair value loss on hedging instruments entered into for cash flow hedges | 181                      | (163)                    |
| Currency translation differences   | 14 929                   | (3 987)                  |
| Total comprehensive income for the year                                      | 64 767                   | 10 493                   |
| Profit attributable to:  |                          |                          |
| Owners of the parent   | 44 303                   | 14 280                   |
| Non-controlling interest   | 5 354                    | 363                      |
|  | 49 657                   | 14 643                   |
| Total comprehensive income attributable to:                                  |                          |                          |
| Owners of the parent   | 59 580                   | 10 170                   |
| Non-controlling interest   | 5 187                    | 323                      |
|  | 64 767                   | 10 493                   |
| Earnings per share (pence): basic  |                          |                          |
| - basic  | 22,2                     | 7,6                      |
| - headline earnings  | 3,3                      | 5,2                      |
| - core headline earnings (as defined by entity)                              | 13,8                     | 6,5                      |
| Number of shares for calculation of earnings per share ('000)                | 199 921                  | 186 818                  |
| Earnings per share (pence): diluted  |                          |                          |
| - diluted  | 22,1                     | 7,6                      |
| - headline earnings  | 3,2                      | 5,1                      |
| - core headline earnings (as defined by entity)                              | 13,8                     | 6,4                      |
| Number of shares for calculation of diluted earnings per share ('000)        | 200 185                  | 188 124                  |

#### STATEMENT OF FINANCIAL POSITION

| (£'000)   | Audited<br>28/02/17 | Audited<br>29/02/16 |
|---|---------------------|---------------------|
| Non-current assets  | 868 571             | 235 844             |
| Property, plant and equipment                                 | 9 396               | 7 860               |
| Investment properties - fair value for accounting purposes    | 805 139             | 196 879             |
| Investment properties - straight-line lease income adjustment | 1 521               | -                   |
| Intangible assets other than goodwill                         | 754                 | 1 518               |
| Goodwill  | 11 802              | 10 240              |
| Investment in joint venture                                   | 20 631              | 13 793              |
| Investments in associates                                     | 6 132               | 3 490               |

|                                  |         |         |
|----------------------------------|---------|---------|
| Deferred taxation                | 10 961  | 510     |
| Trade and other receivables      | 552     | 302     |
| Loans receivable                 | 1 683   | 1 252   |
| Current assets                   | 129 706 | 83 213  |
| Financial assets                 | 5 924   | 6 344   |
| Assets held for resale           | 14 389  | -       |
| Loans receivable                 | 129     | 3 216   |
| Derivative financial instruments | 2 656   | -       |
| Loans to associates              | 8 707   | 3 648   |
| Trade and other receivables      | 66 953  | 48 051  |
| Taxation                         | 17      | 1       |
| Cash and cash equivalents        | 30 931  | 21 953  |
| Total assets                     | 998 277 | 319 058 |
| Equity                           | 308 750 | 160 214 |
| Ordinary shareholders' equity    | 295 054 | 160 167 |
| Non-controlling interest         | 13 696  | 47      |
| Non-current liabilities          | 527 956 | 113 223 |
| Preference share liability       | 48      | 28 288  |
| Long-term borrowings             | 474 167 | 69 937  |
| Derivative financial instruments | 532     | 8 565   |
| Deferred revenue                 | 7 581   | 5 801   |
| Contingent consideration         | -       | 106     |
| Deferred taxation                | 45 628  | 526     |
| Current liabilities              | 161 571 | 45 621  |
| Preference share liability       | 38 951  | -       |
| Short-term borrowings            | 96 055  | 29 519  |
| Contingent consideration         | 105     | 1 691   |
| Taxation                         | 1 303   | 1 286   |
| Bank overdrafts                  | 558     | -       |
| Other current liabilities        | 24 599  | 13 125  |
| Total equity and liabilities     | 998 277 | 319 058 |

#### STATEMENT OF CHANGES IN EQUITY

|  | Audited<br>12 months to<br>28/02/17 | Audited<br>12 months to<br>29/02/16 |
|--|-------------------------------------|-------------------------------------|
| (£'000)  |                                     |                                     |
| Balance at beginning of the period             | 160 214                             | 122 328                             |
| Proceeds from ordinary share issue             | 75 926                              | 28 157                              |
| Transactions with owner of the entity          | -                                   | 295                                 |
| Distribution to minorities                     | (548)                               | (564)                               |
| Acquisition of subsidiaries                    | 8 986                               | -                                   |
| Disposal of subsidiary                         | (60)                                | -                                   |
| Capital reserve (Employee Share Option Scheme) | 38                                  | -                                   |
| Dividends distributed to shareholders          | (572)                               | (495)                               |
| Profit for the year                            | 49 657                              | 14 643                              |
| Other comprehensive income for the year        | 15 109                              | (4 150)                             |
| Balance at the end of the period               | 308 750                             | 160 214                             |

#### STATEMENT OF CASH FLOWS

|   | Audited<br>12 months to<br>28/02/17 | Audited<br>12 months to<br>29/02/16 |
|---|-------------------------------------|-------------------------------------|
| (£'000)                                     |                                     |                                     |
| Cash flows from operating activities        | 11 408                              | 4 700                               |
| Cash flows utilised in investing activities | (69 372)                            | (60 529)                            |
| Acquisition of investment properties        | (54 468)                            | (35 610)                            |

|   |          |          |
|---|----------|----------|
| Acquisition of property, plant and equipment          | (2 944)  | (1 161)  |
| Business combinations, net of cash acquired           | 758      | (9 899)  |
| Proceeds on disposal of investment properties         | 5 898    | 5 637    |
| Proceeds on disposal of property, plant and equipment | 4 913    | 19       |
| Net proceeds on disposal of investment                | 1        | 9 191    |
| Dividends received from associates                    | 186      | 576      |
| Loans advanced to joint venture                       | (6 884)  | (13 542) |
| Loans repaid by/(advanced to) associate undertaking   | (8 267)  | (4 571)  |
| Borrowings repaid                                     | -        | -        |
| Loans and advances - issued                           | (86 955) | (69 787) |
| Loans and advances - repaid                           | 78 390   | 58 618   |
| Net cash flow   | (57 964) | (55 830) |
| Cash flows from financing activities                  | 66 426   | 43 592   |
| Proceeds from borrowings                              | 109 777  | 65 904   |
| Repayment of borrowings                               | (42 825) | (21 747) |
| Proceeds from ordinary share issue                    | -        | -        |
| Share buy-back from minority shareholder              | -        | -        |
| Proceeds from preference share issue                  | 22       | -        |
| Redemption of preference shares                       | -        | -        |
| Dividends to non-controlling interests                | (548)    | (564)    |
| Net increase in cash and cash equivalents             | 8 462    | (12 236) |
| Effect of changes in exchange rate                    | (42)     | 47       |
| Cash and cash equivalents at beginning of the year    | 21 953   | 34 142   |
| Cash and cash equivalents at end of the year          | 30 373   | 21 953   |

#### NON CASH TRANSACTION

During the year under review the following non cash transactions took place:

- Purchase of the Collins group South African property portfolio

Refer to note 12.1 for detail of the transaction

- Tradehold Limited share issues

On 10 June 2016 1 189 730 Tradehold Limited shares were issued to the former Mettle Investments (Pty) Limited shareholders in settlement of the final tranche of the deferred purchase consideration.

#### SEGMENTAL ANALYSIS

| (£'000)   | Revenue | Operating profit/<br>(loss) | Total assets | Total liabilities |
|---|---------|-----------------------------|--------------|-------------------|
| Twelve months to  |         |                             |              |                   |
| 28 February 2017 (audited)                              |         |                             |              |                   |
| Property - United Kingdom                               | 28 841  | 22 544                      | 246 465      | 222 894           |
| Property - Namibia                                      | 3 518   | 9 006                       | 55 511       | 41 445            |
| Property - Africa excluding<br>Namibia and South Africa | 3 301   | 8 412                       | 83 800       | 82 053            |
| Property - South Africa                                 | 6 874   | 22 176                      | 455 390      | 421 742           |
| Short-term lending                                      |         |                             |              |                   |
| - United Kingdom  | 7 482   | 5 425                       | 43 076       | 37 783            |
| Short-term lending                                      |         |                             |              |                   |
| - South Africa  | 1 538   | 610                         | 12 820       | 6 285             |
| Other   | -       | (2 072)                     | 101 215      | (122 675)         |
|   | 51 554  | 66 101                      | 998 277      | 689 527           |
| Twelve months to  |         |                             |              |                   |
| 29 February 2016 (audited)                              |         |                             |              |                   |
| Property - United Kingdom                               | 16 331  | 9 051                       | 188 461      | 190 533           |
| Property - Namibia                                      | 3 269   | 4 266                       | 30 329       | 26 015            |
| Property - Africa excluding                             |         |                             |              |                   |

|                    |        |         |         |           |
|--------------------|--------|---------|---------|-----------|
| Namibia            | 1 055  | 1 053   | 39 155  | 42 188    |
| Short-term lending |        |         |         |           |
| - United Kingdom   | 6 558  | 4 678   | 33 729  | 30 676    |
| Short-term lending |        |         |         |           |
| - South Africa     | 1 438  | 385     | 11 276  | 7 167     |
| Other              | -      | (1 645) | 16 108  | (137 735) |
|                    | 28 651 | 17 787  | 319 059 | 158 843   |

There was no intersegment revenue, resulting in all revenue being received from external customers.

#### SUPPLEMENTARY INFORMATION

| (£'000) | Audited<br>12 months to<br>28/02/17  |          | Audited<br>12 months to<br>29/02/16 |         |
|---------|--|----------|-------------------------------------|---------|
| 1       | Depreciation for the year  | 1 270    |                                     | 608     |
| 2       | Capital expenditure for the year   | 57 412   |                                     | 36 771  |
|         | Capital commitments contracted but not provided for at year-end are:   |          |                                     |         |
|         | South Africa - £7.2 million and £463 000 relating to phase 1 of the Mzuri development by Imbali Props 21 (Pty) Ltd and the purchase of land by Ifana Investments (Pty) Ltd respectively. |          |                                     |         |
|         | Namibia - £17.2 million relating to the developments of Oasis Mall, Dunes Lifestyle and Steps.   |          |                                     |         |
|         | Mozambique - £8 million principally relating to retail property development, to be funded by long term borrowings from Standard Bank (South Africa).                                     |          |                                     |         |
| 3       | Calculation of headline earnings   |          |                                     |         |
|         |  | Gross    | Net                                 |         |
|         | Net profit   |          | 44 303                              | 14 280  |
|         | Gain on revaluation of investment properties   | (26 956) | (19 516)                            | (4 380) |
|         | Profit on disposal of investment properties  |          | (1 573)                             | (239)   |
|         | Gain from business combination   |          | (16 481)                            | -       |
|         | Gain on disposal of investments  |          | (287)                               | (13)    |
|         | Loss/(profit) on disposal of property, plant and equipment   |          | 52                                  | (19)    |
|         |  | 6 498    |                                     | 9 630   |
| 4       | Calculation of core headline earnings  |          |                                     |         |
|         |  | Gross    | Net                                 |         |
|         | Headline profit  |          | 6 498                               | 9 630   |
|         | Gain on revaluation of investment properties   | 26 956   | 19 516                              | 4 380   |
|         | Profit on disposal of investment properties  |          | 1 573                               | 239     |

|      |   |              |              |
|------|---|--------------|--------------|
|      | Legal fee income  |              | (220)        |
|      | Profit on disposal of UBS shares  |              | (1 920)      |
|      |   | 27 587       | 12 109       |
| 5    | Number of shares in issue ('000)  | 247 093      | 188 240      |
| 6    | Net asset value per share (pence)   | 119,4        | 85,1         |
| 7    | Financial assets  |              |              |
|      | Unlisted investments at fund managers valuation   | 5 924        | 6 344        |
| 8    | Contingent liabilities  | 516          | -            |
| 9    | Related parties   |              |              |
|      | During the year under review, in the ordinary course of business, certain companies within the Group entered into transactions with each other. All these intergroup transactions are similar to those in the prior year and have been eliminated in the annual financial statements on consolidation. For further information, refer to the audited annual financial statements.                                   |              |              |
| 10   | Events after the reporting period   |              |              |
|      | There are no significant subsequent after year end which need to be adjusted for or additional disclosure required.   |              |              |
| 11   | Goodwill  |              |              |
|      |   | Audited      | Audited      |
|      |   | 12 months to | 12 months to |
|      |   | 28/02/17     | 29/02/16     |
| 11,1 | Cost  | 13 243       | 11 288       |
|      | Accumulated impairment losses   | (1 441)      | (1 048)      |
|      |   | 11 802       | 10 240       |
| 11,2 | Cost  |              |              |
|      | Balance at beginning of year  | 11 288       | 3 594        |
|      | Acquired through business combinations  | 788          | 8 429        |
|      | Foreign currency translation movements  | 1 167        | (736)        |
|      | Balance at end of year  | 13 243       | 11 288       |
| 11,3 | Accumulated impairment losses   |              |              |
|      | Balance at beginning of year  | (1 048)      | (1 288)      |
|      | Foreign currency translation movements  | (393)        | 240          |
|      | Impairment losses recognised in the year  | -            | -            |
|      |   | (1 441)      | (1 048)      |
| 11,4 | Allocation of goodwill to cash-generating units   |              |              |
|      | Management reviews the business performance based on geography and type of business. It has identified the United Kingdom and South Africa as the main geographies. There are property segments in the UK, and short-term lending in South Africa. Goodwill is monitored by management at the operating segment level. The following is a summary of the goodwill allocation for each applicable operating segment: |              |              |
|      | Twelve months to 28 February 2017 (audited)   | Opening      | Additions    |
|      | SA short-term lending   | 1 885        | -            |
|      | UK property - serviced offices  | 7 975        | 25           |

|       |  |        |     |
|-------|--|--------|-----|
| Other |  | 380    | 763 |
| Total |  | 10 240 | 788 |

Twelve months to  
28 February 2017 (audited)

|                                | Impairment | Foreign<br>currency<br>translation<br>movements | Closing |
|--------------------------------|------------|---|---------|
| SA short-term lending          | -          | 707   | 2 592   |
| UK property - serviced offices | -          | -   | 8 000   |
| Other                          | -          | 67  | 1 210   |
| Total                          |            | 774   | 11 802  |

Twelve months to 29 February 2016 (audited)

|                                | Opening | Additions |
|--------------------------------|---------|-----------|
| SA short-term lending          | 2 287   | 26        |
| UK property - serviced offices | -       | 7 975     |
| Other                          | 19      | 429       |
| Total                          | 2 306   | 8 430     |

Twelve months to  
29 February 2016 (audited)

|                                | Impairment | Foreign<br>currency<br>translation<br>movements | Closing |
|--------------------------------|------------|---|---------|
| SA short-term lending          | -          | (428)   | 1 885   |
| UK property - serviced offices | -          | -   | 7 975   |
| Other                          | -          | (68)  | 380     |
| Total                          | -          | (496)   | 10 240  |

11.4.1 The goodwill allocated to the UK property segment has been determined to be the serviced office business owned by subsidiaries acquired by the Group, mainly relating to the Ventia acquisition in the previous financial year.

The goodwill allocation for 2016 has been finalised for the Ventia purchase price allocation in the current financial year, disclosed in Note 12,3.

No impairment charge arose as a result of the impairment test. The recoverable amount has been determined based on value-in-use calculations. These calculations use pre-tax cash flow projections based on financial budgets approved by management covering a five-year period. Cash flows beyond the five year period are extrapolated using the estimated sustainable growth rates stated below.

|  | Audited<br>28/02/17 | Audited<br>29/02/16 |
|--|---------------------|---------------------|
| The key assumptions, long term growth rate and discount rate used in the value-in-use calculations are as follows: |                     |                     |
| WACC   | 8,00%               | 10,50%              |
| Growth rate  | 2,50%               | 2,50%               |
| Sustainable growth rate  | 0,50%               | 0,50%               |

The principal assumptions where impairment occurs are as follows:

|                         |         |         |
|-------------------------|---------|---------|
| WACC                    | 18,10%  | 11,80%  |
| Growth rate             | -11,30% | -11,00% |
| Sustainable growth rate | -1,50%  | -1,50%  |

11.4.2 The goodwill allocated to the SA short-term lending segment relates to the operations of Mettle Investments (Pty) Limited and its subsidiaries, mainly relating to the acquisition by the Group in the 2015 financial year.

No impairment charge arose as a result of the impairment test (2016: nil). The recoverable amount has been determined based on value-in-use calculations. These calculations use pre-tax cash flow projections based on financial budgets approved by management covering a five-year period. Cash flows beyond the five-year period are extrapolated using the estimated sustainable growth rates stated below.

The key assumptions, long term growth rate and discount rate used in the value-in-use calculations are as follows:

|  |        |        |
|--|--------|--------|
| WACC                                   | 15,26% | 15,28% |
| Growth rate                            | 8,50%  | 8,50%  |
| Sustainable growth rate                | 2,10%  | 2,10%  |
| Operating profit margin (% of revenue) | 25,68% | 25,68% |

The principal assumptions where impairment occurs are as follows:

|                         |        |        |
|-------------------------|--------|--------|
| WACC                    | 15,58% | 15,60% |
| Growth rate             | 7,50%  | 7,60%  |
| Sustainable growth rate | 1,30%  | 1,40%  |

## 12 Business Combinations

### 12,1 Collins group South African property portfolio

On 22 December 2016 the group acquired 100% of the equity and voting interest in Imbali Props 21 (Pty) Ltd and Saddle Path Props 69 (Pty) Ltd, holding a portfolio of commercial property assets located in Kwa-Zulu Natal, Eastern Cape, Western Cape and Gauteng in South Africa, as well as 100% of the equity and voting interest in the property management company, Collins Property Projects (Pty) Ltd. The purchase consideration was discharged by the issue of 57.7 million new ordinary shares in the company at an issue price of ZAR28.73 (£1.50) each, and £3.5 million in cash.

As a result of the acquisition, the group has expanded its property interest in to South Africa, and has gained access to the resources and property expertise of the Collins group in South Africa, to assist with the growth and development of the group's Southern African property portfolio.

The following table summarises the provisional purchase price allocation for the acquisition, and the amounts of the assets acquired and liabilities assumed recognised at the acquisition date.

|   | Audited<br>12 months to<br>28/02/17 | Audited<br>12 months to<br>29/02/16 |
|---|-------------------------------------|-------------------------------------|
| Total consideration   | 78 209                              |                                     |
| Issuance of ordinary shares   | 74 741                              | -                                   |
| Cash paid   | 3 468                               | -                                   |
| Recognised amounts of identifiable assets<br>acquired and liabilities assumed at<br>fair value: |                                     |                                     |
| Total assets  | 493 188                             |                                     |
| Investment property   | 480 683                             | -                                   |
| Property plant and equipment  | 4 552                               | -                                   |
| Loans to associates   | 893                                 | -                                   |
| Cash and cash equivalents   | 2 502                               | -                                   |
| Trade and other receivables   | 4 541                               | -                                   |
| Tax receivables   | 16                                  | -                                   |
| Total liabilities   | (398 498)                           |                                     |
| Non-controlling interest  | (8 849)                             | -                                   |
| Borrowings  | (350 035)                           | -                                   |
| Tax creditor  | (30 834)                            | -                                   |
| Trade and other payables  | (8 780)                             | -                                   |
| Total identifiable net assets   | 94 690                              | -                                   |
| Goodwill  | (16 481)                            | -                                   |
| Total consideration   | 78 209                              | -                                   |
| Consideration paid in cash  | (3 468)                             |                                     |
| Acquisition costs charged to equity   | (552)                               |                                     |
| Cash acquired   | 2 502                               |                                     |
| Net cash flow on acquisition  | (1 518)                             |                                     |

The gain on business combination arises due to the decrease in the company share price from the agreed consideration share price of ZAR28.73 to the closing date share price of ZAR22.40.

Acquisition related costs of £552 430 were charged to equity as transaction costs on the issue of shares.

Acquisition related costs of £115 977 were charged to administrative expenses in the consolidated income statement of the group for the year ending 28 February 2017.

Since the acquisition date of the above business combination, revenue of £6 873 593 and net profit of £777 273 have been included in the income statement relating to Collins SA.

Had the revenue and net results of Collins SA been included from 1 March 2016, group revenue and net profit contributed by Collins SA would have amounted to £33 405 233 and £25 466 842 respectively.

12,2 Atterbury Mauritius Ltd  
On 26 January 2017 the group acquired 75% of the voting and equity interest in Atterbury Matola Mauritius Ltd (owning a warehouse in Mozambique tenanted by British American Tobacco plc) and Atterbury Pemba Properties Ltd (developing a retail centre in Pemba, Mozambique).

As a result of the acquisition, the group has expanded its property interest in Mozambique which are tenanted by large listed tenants and exposed to US dollar rental.

The following table summarises the provisional purchase price allocation for the acquisition, and the amounts of the assets acquired and liabilities assumed recognised at the acquisition date.

|                               | Audited<br>12 months to<br>28/02/17 | Audited<br>12 months to<br>29/02/16 |
|-------------------------------|-------------------------------------|-------------------------------------|
| Total consideration           |                                     | -                                   |
| Issuance of ordinary shares   | -                                   | -                                   |
| Cash paid                     | -                                   | -                                   |
| <br>                          |                                     |                                     |
| Total assets                  | 19 294                              | -                                   |
| Investment property           | 16 298                              | -                                   |
| Non-controlling interest      | 254                                 | -                                   |
| Cash and cash equivalents     | 2 276                               | -                                   |
| Trade and other receivables   | 425                                 | -                                   |
| Tax receivables               | 41                                  | -                                   |
| Total liabilities             | (20 057)                            | -                                   |
| Borrowings                    | (17 360)                            | -                                   |
| Trade and other payables      | (2 697)                             | -                                   |
| Total identifiable net assets | (763)                               | -                                   |
| Provisional goodwill          | 763                                 | -                                   |
| Total consideration paid      | 0                                   | -                                   |
| Cash acquired                 | 2 276                               | -                                   |
| Net cash flow on acquisition  | 2 276                               | -                                   |

### 12,3 Ventia Ltd

On 2 December 2015 The Boutique Workplace Company Ltd acquired 100% of the equity and voting interest in Ventia Ltd, a serviced office business. The acquisition has significantly increased the group's serviced office presence in London and complements the group's existing serviced office business.

The fair value exercise is now complete and the following table summarises the revised fair value purchase price allocation for the acquisition. The comparatives have been finalised.

|   | Audited<br>12 months to<br>28/02/17 | Audited<br>12 months to<br>29/02/16 |
|---|-------------------------------------|-------------------------------------|
| Total consideration   | -                                   | 13 827                              |
| Cash paid   | -                                   | 13 827                              |
| <br>  |                                     |                                     |
| Recognised amounts of identifiable<br>assets acquired and liabilities assumed at<br>provisional fair value: |                                     |                                     |
| Total assets  | -                                   | 10 849                              |
| Property plant and equipment  | -                                   | 2 058                               |
| Intangible assets   | -                                   | 1 518                               |
| Cash and cash equivalents   | -                                   | 955                                 |
| Trade and other receivables   | -                                   | 6 318                               |
| Total liabilities   | -                                   | (5 090)                             |
| Deferred revenue  | -                                   | (3 406)                             |

|                               |   |          |
|-------------------------------|---|----------|
| Tax creditor                  | - | (617)    |
| Trade and other payables      | - | (1 067)  |
| Total identifiable net assets | - | 5 759    |
| Goodwill                      | - | 8 068    |
| Total consideration paid      | - | 13 827   |
| Cash acquired                 | - | 955      |
| Net cash flow on acquisition  | - | (12 872) |

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Fair value of financial instruments

The carrying amounts, net gains and losses recognised through profit and loss, total interest income, total interest expense and impairment of each class of financial instrument are as follows:

28 February 2017

| Assets<br>(£'million)  | Carrying<br>value | Net<br>(losses)<br>/gains | Total<br>interest<br>income | Total<br>interest<br>expense | Impairment |
|--|-------------------|---------------------------|-----------------------------|------------------------------|------------|
| Financial<br>asset at<br>fair value<br>through profit<br>or loss | 5,9               | (0,4)                     | -                           | -                            | 0,4        |
| Derivatives  | 2,7               | 10,5                      | -                           | -                            | -          |
| Loans to joint<br>venture  | 20,0              | -                         | 1                           | -                            | -          |
| Loans to<br>associates   | 12,0              | -                         | 1                           | -                            | -          |
| Loans and trade<br>receivables                                   | 49,5              | -                         | 1,5                         | -                            | 1,1        |
| Other<br>receivables   | 19,8              | -                         | -                           | -                            | -          |
| Cash and cash<br>equivalents                                     | 30,9              | -                         | -                           | -                            | -          |
| Liabilities<br>(£'million)                                       |                   |                           |                             |                              |            |
| Long-term<br>borrowings  | 489,1             | -                         | -                           | 9,9                          | -          |
| Derivatives  | 0,5               | -                         | -                           | -                            | 0,2        |
| Preference<br>shares   | 39,0              | -                         | -                           | 2,6                          | -          |
| Deferred revenue   | 7,6               | -                         | -                           | -                            | -          |
| Contingent<br>consideration                                      | 0,1               | -                         | -                           | -                            | -          |
| Short-term<br>borrowings   | 81,2              | -                         | -                           | 2,5                          | -          |
| Bank overdrafts  | 0,6               | -                         | -                           | -                            | -          |
| Trade and<br>other payables                                      | 24,6              | -                         | -                           | -                            | -          |

29 February 2016

| Assets<br>(£'million)                              | Carrying<br>value | Net<br>(losses)<br>/gains | Total<br>interest<br>income | Total<br>interest<br>expense | Impairment |
|--|-------------------|---------------------------|-----------------------------|------------------------------|------------|
| Financial asset<br>at fair value<br>through profit |                   |                           |                             |                              |            |

|                 |      |       |     |     |     |
|-----------------|------|-------|-----|-----|-----|
| or loss         | 6,3  | (0,2) | -   | -   | 0,2 |
| Loans           |      |       |     |     |     |
| receivable      | 41,9 | -     | 2,1 | -   | 0,9 |
| Trade and other |      |       |     |     |     |
| receivables     | 10,9 | -     | -   | -   | -   |
| Cash and cash   |      |       |     |     |     |
| equivalents     | 22,0 | -     | -   | -   | -   |
| Liabilities     |      |       |     |     |     |
| (£'million)     |      |       |     |     |     |
| Long-term       |      |       |     |     |     |
| borrowings      | 82,9 | -     | -   | 4,2 | -   |
| Derivatives     | 8,6  | -     | -   | -   | 0,0 |
| Preference      |      |       |     |     |     |
| shares          | 28,3 | -     | -   | 2,2 | -   |
| Contingent      |      |       |     |     |     |
| consideration   | 1,8  | -     | 0,3 | -   | 6,3 |
| Short-term      |      |       |     |     |     |
| borrowings      | 17   | -     | -   | 0,8 | -   |
| Bank overdrafts | -    | -     | -   | -   | -   |
| Trade and       |      |       |     |     |     |
| other payables  | 12,0 | -     | -   | -   | -   |

The fair value of all amounts, except long-term borrowings with fixed interest rates, approximate their carrying amounts.

All financial instruments are classified as loans receivable/payable at amortised cost, except listed investments, which are classified as financial assets at fair value through profit or loss and the derivatives, which are partly carried at fair value through profit and loss held for trading and partly as fair value through profit and loss designated as a hedge.

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#### Fair value hierarchy

IFRS7 requires disclosure of fair value measurements by level of the following fair value measurement hierarchy:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities (level 1).
- Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices) (level 2).
- Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs) (level 3).

The following table presents the group's financial assets and liabilities that are measured at fair value at 28 February 2017:

|   | Audited 28/02/17 |         |         |
|---|------------------|---------|---------|
| Assets  | Level 1          | Level 2 | Level 3 |
| Financial assets at fair value through profit and loss    |                  |         |         |
| Securities  |                  |         | 5 924   |
| Trading derivatives                                       |                  |         |         |
| Cross currency swap                                       |                  | 2 656   |         |
| Non-financial assets at fair value through profit or loss |                  |         |         |
| Investment properties                                     |                  |         | 806 660 |

|   |        |       |         |
|---|--------|-------|---------|
| Total assets  |        | 2 656 | 812 584 |
| Liabilities   |        |       |         |
| Financial liabilities at fair value through profit and loss |        |       |         |
| Contingent consideration                                    |        |       | 105     |
| Derivatives used for hedging                                |        |       |         |
| Interest rate contracts                                     |        | 532   |         |
| Financial liabilities at amortised cost                     |        |       |         |
| Preference shares   | 38 951 |       |         |
| Borrowings  |        |       | 570 222 |
| Total liabilities   | 38 951 | 532   | 570 327 |

|   | Audited 29/02/16 |         |         |
|---|------------------|---------|---------|
| Assets  | Level 1          | Level 2 | Level 3 |
| Financial assets at fair value through profit and loss      |                  |         |         |
| Securities  |                  |         | 6 344   |
| Non-financial assets at fair value through profit or loss   |                  |         |         |
| Investment properties                                       |                  |         | 196 879 |
| Total assets  |                  |         | 203 222 |
| Liabilities   |                  |         |         |
| Financial liabilities at fair value through profit and loss |                  |         |         |
| Contingent consideration                                    |                  |         | 1 797   |
| Trading derivatives   |                  |         |         |
| Cross currency swap   |                  | 7 854   |         |
| Derivatives used for hedging                                |                  |         |         |
| Interest rate contracts                                     |                  | 712     |         |
| Financial liabilities at amortised cost                     |                  |         |         |
| Preference shares   | 28 288           |         |         |
| Borrowings  |                  |         | 99 455  |
| Total liabilities   | 28 288           | 8 566   | 101 252 |

The fair value of financial instruments traded in active markets is based on quoted market prices at the period-end. A market is regarded as active if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis. The quoted market price used for financial assets held by the group is the current bid price.

The carrying amounts reported in the statement of financial position approximate fair values. Discounted cash flow models are used for trade and loan receivables. The discount yields in these models use calculated rates that reflect the return a market participant would expect to receive on instruments with similar remaining maturities, cash flow patterns, credit risk, collateral and interest rates.

The fair value of investment properties is based on rental yield valuations at the year-end.

Should UK property yields increase by 1%, the valuations would be lower by approximately £25,79 million.

Should UK property yields decrease by 1%, the valuations would be higher by approximately £36,64 million.

Should Namibia property yields increase by 1%, the valuations would be lower by approximately £4,67 million.

Should Namibia property yields decrease by 1%, the valuations would be higher by approximately £5,97 million.

Should Africa (excluding Namibia and South Africa) property yields increase by 1%, the valuations would be lower by approximately £14,35 million.

Should Africa (excluding Namibia and South Africa) property yields decrease by 1%, the valuations would be higher by approximately £22,98 million.

Should South Africa property yields increase by 1%, the valuations would be lower by approximately £68,32 million.

Should South Africa property yields decrease by 1%, the valuations would be higher by approximately £93,12 million.

The fair value of financial liabilities for disclosure purposes is estimated by discounting the future contractual cash flows at the current market interest rate that is available to the group for similar financial instruments.

There were no transfers between the levels 1 and 2 and 3 during the year.

Reconciliation of recurring level 3 fair value financial instruments:

|  | Audited<br>28/02/17 | Audited<br>29/02/16 |
|--|---------------------|---------------------|
| Investment Properties  |                     |                     |
| At beginning of year   | 196 879             | 120 553             |
| Additions  | 54 468              | 35 610              |
| Acquired through business combinations                         | 496 981             | 45 789              |
| Capitalisation of borrowing costs                              | 1 165               | 504                 |
| Foreign currency translation differences                       | 48 536              | (4 791)             |
| Disposals  | (4 325)             | (5 398)             |
| Transfer to assets held for sale                               | (14 000)            | -                   |
| Net gain from fair value adjustments<br>on investment property | 26 956              | 4 613               |
| At end of year   | 806 660             | 196 879             |
| Securities   |                     |                     |
| At beginning of year   | 6 344               | -                   |
| Acquired through business combinations                         | -                   | 6 854               |
| Fair value loss  | (419)               | (237)               |
| Distribution received  | (1)                 | (274)               |
| At end of year   | 5 924               | 6 344               |
| Contingent consideration                                       |                     |                     |
| Balance at beginning of the year                               | 1 797               | 2 086               |
| Settled through the issue of ordinary shares                   | (2 004)             | -                   |
| Unwinding of interest  | 18                  | 110                 |
| Foreign currency translation                                   | 294                 | (399)               |

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## Share based payments

A new employee share option scheme, the Tradehold Limited Employee Share Trust ("ESOP"), was adopted during the year. The options granted under the ESOP are exercisable at the market price of the shares on the date of Tradehold board approval of the award, in three equal tranches on the fourth, fifth and sixth anniversary of the board approval date, provided that the employee is still employed on such exercise date. The fair value at the date of acceptance of the award by the employee (the "Grant Date") is estimated using a binomial pricing model, taking into account the terms and conditions upon which the options were granted. There is no cash settlement of the options.

The following options were granted in terms of the ESOP during the year:

On 23 March 2016 (the Grant Date), an award of 263 681 share options of ZAR 22.18 per share were accepted by DA Harrop, exercisable in three equal tranches on 5 November 2019, 5 November 2020 and 5 November 2021 respectively.

The fair value of the options granted was estimated on the Grant Date using the following assumptions:

|  |       |
|--|-------|
| Dividend yield (%)                     | -     |
| Expected volatility (%)                | 19,30 |
| Risk-free interest rate (%)            | 9,32  |
| Expected life of share options (years) | -     |
| Weighted average share price (ZAR)     | 29,25 |

The weighted average fair value of the options granted during the year was £181 838

For the year ended 28 February 2017, Tradehold has recognised a share-based payment expense in the statement of changes in equity of £37 551 (2016: £0).